

WANTED.
WANTED—EXPERIENCED SALES- ladies in dry goods store. Only those experienced need apply. HARRY MORRIS, 332 Church street. 1t
WANTED. — A WHITE COOK AND laundress, also a white house girl. Address with references P. O. Box 223, Norfolk. mh2-3t
A TIDY WHITE GIRL WOULD like a good home to do plain sewing and assist in house work. Apply 751 Church street, MISS V. B. mh2-3t
WANTED—A POSITION IN NOR- folk or vicinity by a registered drug clerk; references given. Address M., Virginian-Pilot office. mh2-3t
WANTED. — BY A YOUNG MAN something to do, he is willing to do anything that is honest; best of reference furnished. Address D. H. C., care Virginian-Pilot. mh2-4t
WANTED—AN ACTIVE YOUNG man for office work, with full knowledge of book-keeping; must have satisfactory references. "POSITION," this office. mh2-3t
WANTED. — A STYLISH CARRIAGE Horse; one that is perfectly sound and gentle. EXCELSIOR, this office. mh2-3t
WANTED—BY MAY 1ST, AN EX- periented Traveling Shoe Salesman for Eastern North Carolina, one with good trade. Address with references, SHOES, care Virginian-Pilot. mh2-3t
BY A GRADUATE OF SMITHDEAL Business, a position as bookkeeper. References given. Address "O. B. T.," care of Virginian-Pilot. mh2-3t
GERMAN CHEF OF EIGHTEEN years experience desires situation by 15th of April or 1st of May. Perfectly sober. Best of references from present employer. Address C. D. DITTRICH, Chef, Mountain Park Hotel, Hot Springs, N. C. mh2-3t
WANTED. — 1000 MEN TO PUR- chase our special \$1.50 Derby, equal to \$2.50 hat sold by others. T. L. STRAW, HAND & CO., 331 Main street, Stevens' Old Stand. mh2-4t

AGENTS WANTED.
WANTED. — 20 GOOD CANVASSERS to solicit for a reliable household necessity; steady employment guaranteed good workers. Apply from 9 a. m. to 12 m., 409 Columbia Building. 1t
\$50.00 PER MONTH AND EXPEN- ses to man or woman of business ability to represent us in this vicinity. Address with references R. H. WOODWARD, Baltimore. 1t
RELIABLE MAN TO HANDLE Agents for Telephone Tablets and Specialties. Pays \$5.00 a year. Inclose stamp. VICTORY MFG. CO., Cleveland, Ohio. mh16, 22, 23, and 12-19-5t
MAN OR LADY TO TRAVEL AND appoint agents. Established firm. \$5 per month and all expenses to start. M. J. Box 385, Philadelphia, Pa. mh2-3t, suit on 15, my 17 on 14

WANTED—SALESMEN AND COL- lectors to work in the city and country. Apply to the SINGER MANUFACTURING CO., 233 and 231 Church st. Norfolk, Va., or 407 Court street, Portsmouth. 1t-21aw 1t
A LARGE MAN TO TRAVEL AND appoint agents, \$15 weekly and expenses; state age and references. Address GLOVER CO., 723 Chestnut street, Philadelphia, Pa. mh2-3t
STRAWK. — OLD STRAW HATS made like new. The best thing in the world for cleaning willow ware and wicker chairs. Etc. for one package, two for \$5. Address NORFOLK NOVELTY CO., 313 Main street, Norfolk, Va. Agents wanted everywhere. mh2-3t

SPECIAL NOTICES.
Imperium in Imperio.
A novel, by Sutton E. Griggs, of Berkeley, Va. A sociological study of the Negro race, written by one of that race, interestingly written and instructive. Sold at all bookstores. \$1 clothbound. mh12-1m
A. MYERS, MANAGER EQUITABLE LIFE ASSURANCE SOCIETY, has removed his offices to No. 253 Main street, opposite Business Men's Association. mh2-1w
UNDERGRADUATE DOCTORS, DEN- tists, Lawyers, Pharmacists, soon graduated home; correspondence; education; graduation; professions; sciences. Box 559, Chicago. 1t

LADIES NEEDING TREATMENT for irregularities, Leucorrhoea or any other Ovarian Troubles consult DR. JACKSON 112 W. Mulberry street, Baltimore, Md. Private sanitarium; trained nurses.
\$25,000 TO LEND ON THE Building and Loan Association plan. W. H. SARGENT, Jr., Room 24, Lowenberg Bldg. mh12-1m
MONEY TO LOAN IN ANY amount; no delay; easiest terms. JEO JUDSON, Academy of Music Building. mh1-1t
ATTORNEYS, ATTENTION! The SEABOARD FIRE INSURANCE CO. represents the AMERICAN BOND, INDEMNITY AND TRUST CO., of Baltimore. Court bonds issued promptly. Phones 233 Office 211 Main. mh10-6od
MONEY READY. — NO WAITING QUICK LOANS ON HOUSEHOLD FURNITURE, WHILE IN USE. Mortgages and other securities; liberal advances on salaries, rents, annuities, estates and permanent incomes. Interviews strictly private, and all transactions rigidly confidential. NORFOLK NIGHT-GAGE AND LOAN CO., W. H. HOFFMEIER, new No. 558 Main street, Morris Office Building, suite 6 and 6.

Stocks and Bonds.
MOTTU, & WITT & CO., 31 Granby st. Stocks and bonds. Southern investments. Correspondence solicited.
ADIES! Chichester's English Pennyroyal Pills. (Patented, Brand, etc.) For the relief of all the ills of women. No other. Send 5c. stamps for particulars. "Return Mail" to Chichester Chemical Co., Philadelphia, Pa.

NIGHT SCHOOL.
At the SOUTHERN SHORTHAND AND BUSINESS UNIVERSITY Monday, Wednesday and Friday nights. Our Night School is especially designed for those who are engaged during the day. Instruction largely individual. Terms reasonable. For further information call at 150 University, or address J. M. RESSLER, President. mh16-45t

LOST.
LOST, A DOG.
Lost Thursday afternoon, White Shaggy Dog, both ears black and black stripes on lower end of back, also black spots on stomach; long, shaggy tail; height about 18 inches; length of body about 24 inches. I have raised him since he was a puppy and am much attached to him. Aged 6 months. Will give \$10 for his return. mh2-3t* MISS LILLIE MYERS, 48 Avon Street.

FOUND.
FOUND ADRIET. — OFF WINDMILL Point, Chesapeake Bay, by tug Asher J. Hudson, one Fish Boat and 3 HUDSON & BROS., of Danoke avenue, Norfolk, and paying costs. mh2-3-4t

BOARDERS.
WANTED, BY GENTLEMAN. — Room and board (private family) preferred, convenient to business section, state terms and location. Address R. H. S., Virginian-Pilot. 1t
THE HOME. — EVERYTHING NEW and clean, table board \$3.00; board and room \$4.00 per week. 421 and 423 Church street.

PLEASANT FURNISHED ROOMS, with or without board, at 241 Church street, opposite St. Paul's Church. mh1-1t
BOARDERS—A PRIVATE FAMILY in Ghent would furnish desirable room and board to a married couple, or two young men. Address C. A. C., care Virginian-Pilot. mh14-1t

FOR SALE.
CELERY.
Strong rooted White Plume Celery plants \$2 thousand by express delivered. Sufficient muck adheres to the roots, they live and grow in transit. HEAR LEAD FARMS, Orlando, Fla. mh2-2t
\$140 UPRIGHT PIANO, IN SPLEN- did condition; has only been in use 8 months; cost \$225; will sell now for \$100. I am compelled to leave the city and must have cash. Address "CASH," this office. mh2-3t

KNABE PIANOS, \$175—ORIGINALLY cost \$300. This piano is beautifully carved action (one of the very best) as good as new. 1125 bargain Call at once. CHAS. M. STEIFF, Monticello Hotel, Granby street. mh2-3t
FOR SALE — A WELL LOCATED Retail and Wholesale business; all cash in retail department; big opportunity to the right person to build up a good trade. Apply to W. H. H. TRICE & CO. mh14-5t

FOR SALE. — THE BANK SALOON, No. 14 Bank street. For particulars and terms apply to LOYALL & TAYLOR, 25 Bank street. mh2-1t

FOR RENT.
FOR RENT. — COTTAGE AT VIRGINIA BEACH. during April, May and June, or for whole season. Excellent location, near hotel; sewer connections; good grounds; eight rooms and kitchen, bathhouse. Will not rent for boarding house. Address "COTTAGE," this office, for terms, etc. mh14-1t

FOR RENT—SUITE HANDSOME Rooms, all front; use of bath; hot and cold water; light housekeeping, if desired; west side; line city railway; family private. 14, U. M., Virginian-Pilot. mh14-1t
FOR RENT—LIVERY STABLES, No. 65 Union street, corner Church street. A desirable place for livery or sale stables. W. R. FENTRESS & SON, is Bank street. mh12-1m

FOR RENT—FURNISHED HOUSE on Colonial avenue, good location, near cars. Address "U. T.," this office. mh12-1t

BRIEF ITEMS OF INTEREST.
Judge Charles G. Anny, of New York, who at one time contemplated building a magnificent hotel in Norfolk, is here, a guest of the Atlantic.
Mr. H. A. Williams, with the Southern Railway at Greensboro, N. C., was here yesterday on official business.
Mr. C. A. Sharp, of Suffolk, circulated yesterday among friends in Norfolk.
A grand rehearsal of "Priscilla" was had at the Academy of Music last night, and the indications are now that it will be a grand success, both artistically and financially.
A big cocking main is announced to take place at Ocean View to-morrow. Nothing has been seen or heard of the body of Mr. Charles D. Forest, who fell from a barge and was drowned in the Elizabeth river Saturday afternoon. The Norfolk Lodge of Elks will invite Rev. Dr. Broadus, of Bristol, a member of the order, to deliver a special sermon before the lodge.
Orders for the payment of money contained in acceptances of drafts now require but one internal revenue stamp of 2 cents, whether the drafts are at sight or on time.
Mr. James R. Gilliam, a prominent business man and barber, of Lynchburg, is in the city.
Central Labor Union has endorsed the request of the Norfolk police for an increase of pay.
Mr. H. C. Chipley returned to Richmond yesterday from a flying trip to this city.
Mr. C. B. Pendleton, of Key West, is in the city, stopping at the Atlantic.
Mr. J. T. Moyer, wife and child, of Newport News, were in Norfolk yesterday.
Mr. and Mrs. W. A. Sullivan, of Richmond, are in the city, stopping at the Monticello.
Mr. C. E. Eddy and wife, of Newlon, Mass., were in the city awhile yesterday.
Mr. and Mrs. C. D. Merrill, of Portland, Me., are stopping at the Monticello.
The Norfolk, Virginia Beach and Southern railway have acquired the steamer Hamilton and will run her between Norfolk and Elizabeth City. She started on her first trip under this company's management Monday.
Mrs. W. S. Sears received the sad intelligence yesterday of the death of her brother, in New York, and left last night for that city to attend the obsequies.
Miss L. Edmonds, of Newport News, and Miss Minnie Floyd, of Richmond, who have been visiting their friends, the Misses Savage, returned to their respective homes yesterday.
A special communication of Atlantic Lodge No. 2, A. F. & A. M., was held last night.
The alarm of fire about 11 o'clock last night was caused by the burning of a telegraph pole at the corner of Fenchurch and Main streets. The pole is supposed to have caught fire from the wire. The damage was trifling.

MR. DAWES' NEW BOOK.
COMPREHENSIVE WRITE UP OF NORFOLK'S RESOURCES AND ADVANTAGES.
There will be a meeting of the Executive Board of the Business Men's Association to-night. It is likely that some business of interest to the public will be transacted. Mr. E. E. Dawes, the statistician, has finished writing his book on Norfolk and it is now ready for the printers. It will be one of the most comprehensive and valuable works ever printed for the purpose of advertising Norfolk's attractions as a place of business.
All in sight of monument. "Newest Discovery" extracts teeth painlessly. N. Y. Dental Rooms, Ennes only, 324 Main street, corner Talbot.
Do your glasses suit you? If not, see Dr. Weck, 310 Main street.

OTHER LOCAL ON PAGE 3.

Lawrence & Welton
Coat strictly tailor fashioning, from the choicest Cloths, Venetian Serges and Scotch Mixtures, a Navy or Black Serge, Silk-lined Skirt and Jacket, is good value at
\$16.50
Crepons. An assortment of patterns and designs wondrous to behold. The popular demand is for the
\$1.50 number
Silks. One of the busiest counters in the store. Nearly always crowded with eager buyers. The ones mostly called for—the ones mostly sold—are the
\$1.00 ones.
Don't the new ones. Forget Those with the draw string through the side—through the middle, through both sides. The newest trimming material.

Lawrence & Welton
218 Main Street.
H. E. Owen Grain Co.,
716 CITIZENS BANK BUILDING,
Norfolk, Va.
Wholesale Shippers HAY and GRAIN.
FEED! FEED!
It pays to feed your cattle and horses well. It pays to buy good feed, it is the cheapest. We handle none other. We make special price on ear load lots. We carry the largest stock in the city.
W. P. FORD & CO.,
Ballentine Arcade.
ALBERT STAHL
Practical Decorator
WALL PAPER,
253 CHURCH STREET,
Oppa. St. Paul's Church.
NEW PHONE 579. 12-3-su-w-fr
COBB, BROS. & CO.,
BROKERS.
150 MAIN ST., opposite Atlantic Hotel. Execute orders in cotton, grain, either on margin or buy and sell outright. Private wire to New York, Chicago and New Orleans. Correspondence solicited. my27-eod-1t

Discretion
should be used in the use of linen, just as much so as any thing else. Laundry when done right looks right—not too much starch or too little—just enough. It should not have that glossy greasy yellow heathen Chinese appearance, but white, clean and American. Convert yourself to Americanism and cease at once sending your money to China—can't you see your error? Use either phone, 557, and we will do the rest.
H. NIXDORFF,
Troy Laundry,

... WE WILL ON ...
WEDNESDAY AND THURSDAY
MARCH 22D AND 23D,
—Show a New Line of—
TRIMMED HATS AND BONNETS.
La Mode!
MRS. H. POSNER
GRANBY ST MONTICELLO.

POWER FOR SMALL USERS.
No power for Small Factories or Workshops has been found so satisfactory in every way as Electricity.
Virginia Electric Co.
THE METTOWEE.

THE NEW SPRING STYLES ARE READY.



At the opening of the Spring season we wish to extend an invitation to our friends, customers and public generally to call on us and see the finest display of Spring Clothing, Hats and Haberdashery we have ever had the pleasure of showing.

The store is full of Novelties in ready-to-wear apparel and everything is bright, fresh and new.

The Suits we have made up this season possess all the style, all the excellency of workmanship and all the exclusiveness of patterns that can be had only from tailoring houses doing business in this form—making their own clothes and reproducing the season's pictures of fashion in the garments ready-to-wear. Another important feature in buying your clothes here must be considered that there is nothing permitted to leave the premises unless the fit is correct in every way—a thoroughly organized Tailoring shop over the new annex building is at the disposal of the customers of this store to take charge of alterations, and a perfectly satisfactory fitting garment is guaranteed to every customer.

Aside from the manifold features of advantage that the many departments of the store holds forth by reason of a gigantic assortment which the stock affords for a choice selection, the qualities of the merchandise are of such standard that range from that of moderate cost to the very finest, whilst positively none are placed on sale that cannot be recommended for service, matters not how cheap its price—it must have merit, value, and give good wear.

The merchandise here passes direct from the manufacturers to the wearers—avoiding middlemen's margins, thus rendering it possible to get the same goods for less money, or better goods for the same money than can be had at other stores not possessing such facilities.

In Men's Wear the assortment of Suits comprises the richest and most proper colorings in Vicunas, Serges, Cheviots, Worsted, Diagonals, Silk Mixtures, Cassimeres, Batistes, Flannels and Tweeds—made up in handsome patterns of neat designs to please the fancy of conservative dressers, and in nobby and fashionable designs for younger men who desire the latest fad and want their clothes just so. The shapes consist of Double and Single-Breasted Sacks, loose backs, conforming side bodies, handsome three-button Cutaway Frocks, Prince Alberts and Chesterfields, representing the choicest of foreign fabrics, made in the best possible manner ready-to-wear garments can be produced.

You'll like our Spring Suits for more reasons than we can name, but principally for their good looks and quality and the economy in the purchase price. The mammoth stock contains good clothes at moderate price, and you can make sure of getting the best possible satisfaction when you can get ready to wear garments with so much tailoring elegance at so much less than regular tailoring prices.

The assortment in Suits for Men ranging at \$10, \$12.50 and \$15.00 is unusually strong and will prove of much interest to those interested in properly tailored correct fitting garments at such a moderate outlay of money—These we can guarantee in every way for good wear and are warranted in particular for general satisfaction.

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